

Curriculum Vitae

Joël J. van der Weele

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PERSONAL/CONTACT INFORMATION

Date of birth: May 8, 1980
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Address: University of Amsterdam, CREED/Department of Economics, Roeterstraat 11, 1018WB Amsterdam, The Netherlands

ACADEMIC POSITIONS

2018- present Associate Professor, University of Amsterdam, Center for Research in Experimental Economics and political Decision making (CREED).
2015- 2018 Assistant Professor, University of Amsterdam, Center for Research in Experimental Economics and political Decision making (CREED).
2013 - 2015 Postdoctoral researcher, University of Amsterdam, Center for Research in Experimental Economics and political Decision making (CREED).
2009 - 2013 Postdoctoral researcher, Goethe University Frankfurt

EDUCATION

2005 - 2009 PhD Economics, European University Institute, Italy.
Committee: Rick van der Ploeg (supervisor), Fernando Vega-Redondo, Tore Ellingsen, Steffen Huck.
Thesis: "On sanctions and signals, how formal and informal incentives for compliance interact"
2003 - 2005 M.S. Economics (Cum Laude), Rijksuniversiteit Groningen, The Netherlands.
2002 - 2004 B.A. Philosophy, Rijksuniversiteit Groningen, The Netherlands.
1999 - 2005 B.S. Economics, Rijksuniversiteit Groningen, The Netherlands.

ACADEMIC PUBLICATIONS

Peer reviewed journals

2021 "Self-Persuasion: Evidence from International Debating Tournaments", with Peter Schwardmann and Egon Tripodi, *American Economic Review*, forthcoming.

- “Casting Doubt: Image Concerns and the Communication of Social Impact”, Manuel Foerster and J. van der Weele, *Economic Journal*, 2021, 131: 2887-2919..
- 2020 “Bracelets of Pride and Guilt? An experimental test of self-signaling”, J. van der Weele and F. von Siemens, *Journal of Economic Behavior and Organization*, 2020, 172, 280-91.
- “Overconfidence and Gender Gaps in Redistributive Preferences”, T. Buser, G. Grimalda, L. Putterman and J. van der Weele, *Journal of Economic Behavior and Organization*, 2020, 178, 267-86.
- 2019 “Deception and Self-deception”, P. Schwardmann and J. van der Weele, *Nature Human Behavior*, 2019, 3, 1055-61.
- “On Esteem-based Incentives”, A. Mazyaki and J. van der Weele, *International Review of Law and Economics*, 60, 105848.
- “Peer effects and risk sharing in experimental asset markets”, P. Gortner and J. van der Weele. *European Economic Review*, 2019, 116, 129-147.
- 2018 “Responsiveness to Feedback as Personal Trait”, T. Buser, L. Gerhards and J. van der Weele, *Journal of Risk and Uncertainty*, 52:2, 165-192.
- 2017 “A test of dual process-reasoning in charitable giving”, Z. Grossman and J. van der Weele. *Games*, 8:3, 36-49.
- “Self-image and willful ignorance in social decisions”, Z. Grossman and J. van der Weele. *Journal of the European Economic Association*, 15:1, 153-217.
- 2015 “A method to elicit beliefs as most likely intervals”, K. Schlag, J. and J. van der Weele. *Judgment and Decision Making*, 10:5, 456-468.
- “A penny for your thoughts: a survey of methods for eliciting beliefs”, K. Schlag, J. Tremewan and J. van der Weele. *Experimental Economics*, 18:3, 457-490.
- 2014 “Preferences for redistribution and perception of fairness: An experimental study”, R. Durante, L. Putterman and J. van der Weele, *Journal of the European Economic Association*, 12:4, 1059-86.
- “Resisting moral wiggle room: How robust is reciprocity?” J. van der Weele, J. Kulisa, M. Kosfeld and G. Friebe, *American Economic Journal: Microeconomics*, 6:3, 256-64.
- 2013 “Sanctions that Signal: an Experiment”, R. Galbiati, K. Schlag and J. van der Weele *Journal of Economic Behavior and Organization* 94, 34-51.
- “Eliciting probabilities, means, medians, variances and covariances without assuming risk neutrality”, K. Schlag and J. van der Weele, *Theoretical Economics Letters*, 3 (1), 38-42.
- 2012 “The signaling power of sanctions in social dilemmas”, J. van der Weele, *Journal of Law, Economics, and Organization*, 28 (1), 103-126.
- Status-seeking in criminal subcultures and the double dividend of zero-tolerance”, R. Dur and J. van der Weele, *Journal of Public Economic Theory*, 15(1), 77-93.
- “Beyond the State of Nature: Introducing Social Interactions in the Economic Model of Crime”, J. van der Weele, *Review of Law and Economics*, 8 (1), 401-32.

Other writings (Book chapters / non-refereed research / policy publications)

- 2021 “Alle kleine beetjes helpen wel degelijk in de klimaatcrisis”, *Trouw*, 25 Augustus.
- “Slimme mensen gevoeliger voor mispercepties”, *Economisch Statistische Berichten*, 20 April 2021.
- 2019 “De gedragseconomie is groot geworden”, with Arthur Schram, *TPE Digitaal*.
- 2017 “The Broken Window Effect”, with Mataka Flynn and Rogier van der Wolk, *Encyclopedia of Law and Economics*, Springer.
- “Explaining Variation in Cooperative Behavior: Perspectives from the Economics Literature.” Mengel, Friederike and Joël J. Van der Weele. 2017. In: *Investors and Exploiters in Ecology and Economics: Principles and Applications*, edited by L-A. Giraldeau, P. Heeb, and M. Kosfeld. Strüngmann Forum Reports, vol. 21 J. Lupp, series editor. Cambridge, MA: MIT Press
- “The Ecological and Economic Conditions of Exploitation Strategies.” Burton-Chellew, M., Kacelnik, A., Arbilly, M., dos Santos, M., Mathot, K.M., McNamara, J.M., Mengel, F., van der Weele, J. and Vollan, B. . 2017. In: *Investors and Exploiters in Ecology and Economics: Principles and Applications*, edited by L-A. Giraldeau, P. Heeb, and M. Kosfeld. Strüngmann Forum Reports, vol. 21 J. Lupp, series editor. Cambridge, MA: MIT Press
- 2014 Herverdeling in the laboratorium, *Economisch Statistische Berichten*, 99(4698).
- 2010 Verstandig kuddegedrag: kredietcrisis ontstaat door rationele keuze. *Financieel Dagblad Weekend*, 6 Februari 2010. With Jaap Jelsma (my father).
- 2009 Sociale interacties en de economie van de misdaad, *Economisch Statistische Berichten*, 94(4572).

TEACHING EXPERIENCE (selected)

- 2015-2021 **Lecturer**, Public Economics, University of Amsterdam, Master Course Economics.
Coordinator, Master Track Public Policy.
- 2015-2019 **Lecturer**, Law and Behavioral Economics, University of Amsterdam, Master Course at the Law Faculty.
- 2015, 2016, 2017 **Tutorial leader/supervisor**. Experimental Economics, Master Course Economics.
- 2015, 2016, 2017 **Lecturer**, Thesis Seminar M.Sc. Behavioral Economics, University of Amsterdam.
- 2016 **Lecturer**, Workshop Experimental Methods, European University Institute, on invitation of Prof. Klarita Gerxhëni.
- 2014 **Assistant**, Game theory, University of Amsterdam, Bachelor course.
- 2011, 2012 **Lecturer**, Intermediate Microeconomics, Goethe University, bachelor course in German (2011) and English (2012).
- 2012 **Lecturer**, Egonomics, Goethe University, Ph.d. seminar course.

- Lecturer**, Using game theory to model group behavior, Goethe University, Ph.d. seminar course.
- 2010 **Lecturer**, Some psychology and economics of crowds, Goethe University, master seminar course.
- 2008, '09, '10 **Lecturer**, Introduction to game theory for social scientists, European University Institute, Political Science department, Ph.d. course.

SUPERVISION

Ph.D.: Cristina Figueroa (promotor), Davide Pace (Promotor), Linh Vu (Co-promotor).

M.Sc.: Karolina Granja, Fabian Roloff, Vinska Talita Johan, Jaime Marin Corbi, Ronnie Bowerman, Nienke van der Drift, Louis Russell-Watts, Irene van Rooij, Nina van Dam, Theo Saroglou, Maarten Hopman, Maria-Elena Smprini, Stefana Oros, Ana Macanovic, Ivar Kolvoort, Noven Kusuma Nugraheni, Nik Markner Mauthof, Jessica Exton, Daniëlle Brouwer (LL.M), Frans de Heij, Petra Dinescu, Sebastian Arechaga, Alessandra Nakhleh, Brigitte de Brabander, Maria Pena-Madeira, Vincent Horstink, Rafael van den Steen, Bai Xue, Claudia Lipp, Ana Andrijevik.

PROFESSIONAL FELLOWSHIPS

- 2019 – present Amsterdam Center for Brain and Cognition, University of Amsterdam.
- 2013 - present Fellow, Tinbergen Institute.

GRANTS & AWARDS (selected)

- 2021 Voted “Lecturer of the year” in the MSc. Economics.
- ABC Talent Grant for talent Dianna Amasino, Amsterdam Brain and Cognition Center, with Dianna Amasino and Suzanne Oosterwijk, (€125,000).
- 2020 Research grant for “Carbon Size Matters”, Amsterdam sustainable futures initiative (€10,000).
- 2017 VIDI research grant, Dutch Science Foundation - NWO (€800,000).
- Visitor grant, Queensland University of Technology (approx. Aus. \$5,000).
- 2014 Snyder visiting fellow grant, University of California at Santa Barbara (\$3,300).
- 2013 Forschungstopf research grant, Goethe University Frankfurt (€4,000).
- 2012 Research grant from the program Sustainable Architecture for Finance in Europe (SAFE), Goethe University Frankfurt, joint with Heiner Schumacher (approx. €50,000).
- 2008 Experimental Grant, Verein der Förderer und Freunde der Goethe Universität (€3,500).
- 2005 - 2009 Nuffic scholarship for the graduate program at the European University Institute (approx. €60,000).

REFEREEING SERVICE

American Economic Review, Quarterly J. of Economics, Econometrica, Review of Economic Studies, Games and Economic Behavior, Nature Human Behavior, J. of the European Economic Association, J. of Finance, RAND J. of Economics, Experimental Economics, J. Public Economics, European Economic Review, Management Science, J. Economic Behavior and Organization, J. Evolutionary Economics, J. Public Economic Theory, J. Economic Psychology, Economics and Philosophy, Economic Governance, J. Institutional and Theoretical Economics, J. of Conflict Resolution, J. of Behavioral and Experimental Economics, Journal of Business Economics, International Review of Law and Economics, J. of Experimental Political Science, J. of the Economic Science Association, Economic Inquiry, J. of Experimental Psychology: General, Revue of Economie Politique, J. Behavioral Public Policy, National Science Foundation (U.S., Swiss, Dutch), NWO, European Commission.

ACADEMIC VISITS

April – May 2019 Visiting Scholar, BRIQ, Bonn.
May 2018 Visiting scholar, Université de Sophia Antipolis, Nice
March/April 2017 Visiting Scholar, Queensland University of Technology, Brisbane
April/May 2016 Visiting Scholar, European University Institute, Florence
Nov. 2015 Participant in the 21st Ernst Strungmann Forum, Frankfurt am Main
Spring 2014 Snyder visiting fellow, University of California at Santa Barbara
Oct. 2013 Visiting Scholar, WZB Berlin
Feb. 2012 Visiting Scholar, Toulouse School of Economics
Nov. 2011 Visiting Scholar, Sciences Po, Paris
Spring 2008 Visiting Graduate Student, University of California at San Diego (supervisor: Joel Sobel)

SEMINAR/CONFERENCE PRESENTATIONS

2021 **Seminars (all online):** University of Pittsburgh, Harvard University, Lund University, Paris School of Economics.
Conferences: Beliefs, Memory & Narratives (LMU Munich), EconTribute: Social Image and Moral Behavior (online), Belief Based Utility Flash Talks (online, organizer).

2020 **Seminars:** Sciences Po, Middexlab Online Seminar.
Conferences: PsychoNeuroEconomics (online).

2019 **Seminars:** CPB (The Hague), BRIQ (mini-course)/
Conferences: Workshop beliefs about society (LMU Munich), Workshop belief-based utility (BRIQ Bonn), M-BEES (Maastricht), SPUDM (Amsterdam).

2018 **Seminars:** University of Nottingham, BRIQ (Bonn), Rijksuniversiteit Groningen, University of Alicante, Toulouse School of Economics.
Conferences: ESA world meeting (Berlin), TIBER symposium (Tilburg University).

2017 **Seminars:** Queensland University of Technology, Ludwig-Maximilians University München, University of Fribourg, University of Lausanne, Autoriteit Financiële Markten.

- Conferences:** Workshop status/image (WZB Berlin), Workshop belief-based utility (Carnegie Mellon University).
- 2016 **Seminars:** University of Zürich, Hamburg University.
Conferences: M-BEES (Maastricht University), EEA conference (Geneva), Arne Ryde symposium on Image concerns (Lund University), SABE conference behavioral economics (Wageningen University).
- 2015 **Seminars:** Maastricht University.
Conferences: Tiber 14 (Tilburg University), M-BEES (Maastricht University), Workshop on Self-deception and Self-signaling (Institute for Advanced Studies, Toulouse).
- 2014 **Seminars:** Cologne University, Marburg University, UCSB (Santa Barbara), UCSD Rady School of Business (San Diego), Copenhagen University, Aarhus University.
Conferences: Tiber 13 (Tilburg University), ESA European meeting (Prague), Nordic Conference Behavioral and Experimental Economics (Aarhus)
- 2013 **Seminars:** Amsterdam School of Economics, LMU (Munich), Max Planck Institute Bonn.
Conferences: HeiMaX workshop (U. Mannheim), Nordic Conference Behavioral and Experimental Economics (Stockholm School of Econ.).
- 2012 **Seminars:** WZB (Berlin), Vienna University, IIES (Stockholm University), Toulouse School of Economics. **Conferences:** M-BEES (Maastricht), Belief formation and elicitation (DIW Berlin), Workshop Behavioral Economics (Mainz), ESA (Cologne).
- 2011 **Seminars:** Amsterdam School of Economics, Heidelberg University. **Conferences:** EEA (Oslo), Tiber X (Tilburg), Consequences and determinants of social preferences (Southampton).
- 2010 **Seminars:** Vienna University/IAS. **Conferences:** Incentives and social interactions in the workplace (Erasmus Universiteit Rotterdam), ESA World Meeting (Copenhagen).
- 2009 **Seminars:** Bonn University. **Conferences:** IMEBE (Granada)
- 2008 **Seminars:** UCSD (San Diego), Nantere X (Paris). **Conferences:** LabSi international conference (Salerno)