Curriculum Vitae

Joël J. van der Weele

PERSONAL/CONTACT INFORMATION

Website URL:	www.joelvanderweele.eu
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Address:	University of Amsterdam, CREED/Department of Economics, Roeterstraat 11, 1018WB Amsterdam, The Netherlands

ACADEMIC POSITIONS

2023–present	Professor of Economic Psychology, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
2018–2022	Associate Professor, University of Amsterdam, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
2015–2018	Assistant Professor, University of Amsterdam, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
2013–2015	Postdoctoral researcher, University of Amsterdam, Amsterdam School of Economics, Center for Research in Experimental Economics and political Decision making (CREED).
2009–2013	Postdoctoral researcher, Goethe University Frankfurt

EDUCATION

2005–2009	PhD Economics, European University Institute, Italy. Committee: Rick van der Ploeg (supervisor), Fernando Vega-Redondo, Tore Ellingsen, Steffen Huck. Thesis: “On sanctions and signals, how formal and informal incentives for compliance interact"
2003–2005	M.S. Economics (Cum Laude), Rijksuniversiteit Groningen, The Netherlands.
2002–2004	B.A. Philosophy, Rijksuniversiteit Groningen, The Netherlands.
1999–2005	B.S. Economics, Rijksuniversiteit Groningen, The Netherlands.

ACADEMIC PUBLICATIONS

Peer reviewed journals

2026 “Correcting Consumer Misperceptions about CO2 Emissions”, Taisuke Imai, Davide D. Pace, Peter Schwardmann and Joël van der Weele, *Journal of the Association of Environmental and Resource Economists*, 2026, 13:5, 1399–1435.

"Inconvenient Truths: A Note on Information Avoidance and the Price of Fairness", Cristina Figueroa-Sisniega and Joël van der Weele, *European Economic Review*, 2026, 181, 105188.

"Willful Ignorance: A Perspective from Economics", Jason Dana and Joël van der Weele, *Current Opinion in Psychology*, 2026, 68, 102210.

2025 "Uncertainty about Carbon Impact and the Willingness to Avoid CO2 Emissions", Taisuke Imai, Davide D. Pace, Peter Schwardmann and Joël van der Weele, *Ecological Economics*, 2025, 227, 108401.

"Spoiling the Party: Experimental Evidence on the Willingness to Transmit Inconvenient Ethical Information", Jantsje Mol, Ivan Soraperra and Joël van der Weele, *Experimental Economics*, 2025, 28:1, 181–199.

"Seeking or Ignoring Ethical Certifications in Consumer Choice", Dianna Amasino, Suzanne Oosterwijk, Nicolette Sullivan and Joël van der Weele, *Ecological Economics*, 2025, 229, 108467.

2024 "Individual and Contextual Effects of Attention in Risky Choice", Alejandro Hirmas, Jan Engelmann and Joël van der Weele, *Experimental Economics*, 2024, 27, 1211–1238.

"Fair Shares and Selective Attention", Dianna Amasino, Davide D. Pace and Joël van der Weele, *American Economic Journal: Microeconomics*, 2024, 16:4, 259–290.

"Anticipatory Anxiety and Wishful Thinking", Jan Engelmann, Maël Lebreton, Nahuel Salem, Peter Schwardmann and Joël van der Weele, *American Economic Review*, 2024, 114:4, 926–960.

2023 "Ignorance by Choice: A Meta-Analytic Review of the Underlying Motives of Wilful Ignorance and Its Consequences", Linh Vu, Margarita Leib, Ivan Soraperra, Joël van der Weele and Shaul Shalvi, *Psychological Bulletin*, 2023, 149:9–10, 611–635.

"Self-Serving Bias in Redistribution Choices: Accounting for Beliefs and Norms", Dianna Amasino, Davide D. Pace and Joël van der Weele, *Journal of Economic Psychology*, 2023, 98, 102654.

"The Social Construction of Ignorance: Experimental Evidence", Ivan Soraperra, Joël van der Weele, Marie-Claire Villeval and Shaul Shalvi, *Games and Economic Behavior*, 2023, 138, 197–213.

2022 "Self-Persuasion: Evidence from Field Experiments at International Debating Competitions", Peter Schwardmann, Egon Tripodi and Joël van der Weele, *American Economic Review*, 2022, 112:4, 1118–1146.

2021 "Casting Doubt: Image Concerns and the Communication of Social Impact", Manuel Foerster and Joël van der Weele, *Economic Journal*, 2021, 131:639, 2887–2919.

2020 "Bracelets of Pride and Guilt? An Experimental Test of Self-Signaling", Joël van der Weele and Ferdinand von Siemens, *Journal of Economic Behavior and Organization*, 2020, 172, 280–291.

"Overconfidence and Gender Gaps in Redistributive Preferences: Cross-Country Experimental Evidence", Thomas Buser, Gianluca Grimalda, Louis Putterman and Joël van der Weele, *Journal of Economic Behavior and Organization*, 2020, 178, 267–286.

2019 "Deception and Self-Deception", Peter Schwardmann and Joël van der Weele, *Nature Human Behaviour*, 2019, 3:10, 1055–1061.

"On Esteem-Based Incentives", Ali Mazyaki and Joël van der Weele, *International Review of Law and Economics*, 2019, 60, 105848.

"Peer Effects and Risk Sharing in Experimental Asset Markets", Paul Gortner and Joël van der Weele, *European Economic Review*, 2019, 116, 129–147.

2018 "Responsiveness to Feedback as a Personal Trait", Thomas Buser, Leonie Gerhards and Joël van der Weele, *Journal of Risk and Uncertainty*, 2018, 56:2, 165–192.

2017 "Self-Image and Willful Ignorance in Social Decisions", Zachary Grossman and Joël van der Weele, *Journal of the European Economic Association*, 2017, 15:1, 173–217.

"Dual-Process Reasoning in Charitable Giving: Learning from Non-Results", Zachary Grossman and Joël van der Weele, *Games*, 2017, 8:3, 36–49.

2015 "A Penny for Your Thoughts: A Survey of Methods for Eliciting Beliefs", Karl Schlag, James Tremewan and Joël van der Weele, *Experimental Economics*, 2015, 18:3, 457–490.

"A Method to Elicit Beliefs as Most Likely Intervals", Karl Schlag and Joël van der Weele, *Judgment and Decision Making*, 2015, 10:5, 456–468.

2014 "Preferences for Redistribution and Perception of Fairness: An Experimental Study", Ruben Durante, Louis Putterman and Joël van der Weele, *Journal of the European Economic Association*, 2014, 12:4, 1059–1086.

"Resisting Moral Wiggle Room: How Robust Is Reciprocal Behavior?", Joël van der Weele, Julija Kulisa, Michael Kosfeld and Guido Friebel, *American Economic Journal: Microeconomics*, 2014, 6:3, 256–264.

2013 "Sanctions That Signal: An Experiment", Roberto Galbiati, Karl Schlag and Joël van der Weele, *Journal of Economic Behavior and Organization*, 2013, 94, 34–51.

"Status-Seeking in Criminal Subcultures and the Double Dividend of Zero-Tolerance", Robert Dur and Joël van der Weele, *Journal of Public Economic Theory*, 2013, 15:1, 77–93.

"Eliciting Probabilities, Means, Medians, Variances and Covariances without Assuming Risk Neutrality", Karl Schlag and Joël van der Weele, *Theoretical Economics Letters*, 2013, 3:1, 38–42.

2012 "The Signaling Power of Sanctions in Social Dilemmas", Joël van der Weele, *Journal of Law, Economics, and Organization*, 2012, 28:1, 103–125.

"Beyond the State of Nature: Introducing Social Interactions in the Economic Model of Crime", Joël van der Weele, *Review of Law and Economics*, 2012, 8:1, 401–432.

Working papers

2026 "Rationalizations and Political Polarization", Yves Le Yaouanq, Peter Schwardmann and Joël van der Weele. R&R *Journal of Political Economy*.

"The Metric Is the Message? How Inequality Metrics Shape Perceptions and Preferences for Redistribution", Ekaterina Siniakova, Oda Sund and Joël van der Weele. Tinbergen Institute Discussion Paper 050/26.

"From Consumers to Voters: Information Targeting in Climate Policy", Davide D. Pace and Joël van der Weele. CRC TRR 190 Discussion Paper 590.

2025 "Giving as a Self-Control Problem", Cristina Figueroa-Sisniega, Jantsje Mol, Ivan Soraperra and Joël van der Weele. Tinbergen Institute Discussion Paper 023/25. R&R *Journal of the European Economic Association*.

2024 "Do People Distinguish Income from Wealth Inequality? Evidence from the Netherlands", Thomas Douenne, Oda Sund, Magdalena Wasilewska and Joël van der Weele. World Inequality Lab Working Paper 2024/15. R&R *Economic Journal*.

Other writings (Book chapters / non-refereed research / policy publications)

2025	"Vooral mensen met een hypotheek steunen de hypotheekrenteaftrek", with Magdalena Wasilewska, *Economisch Statistische Berichten*, 19 November 2025.
	"Rechts schat ongelijkheid lager in dan links, maar vrijwel iedereen zit ernaast", with Thomas Douenne and Oda Sund, *Economisch Statistische Berichten*, 14 August 2025.
2024	"Upcycling Democracy", inaugural lecture at the University of Amsterdam, with Stefania Milan, 24 May 2024.
	"Equating Inequality: Public Perceptions of Income and Wealth Inequality", with Oda Sund and Thomas Douenne, *VoxEU*, July 2024.
2021	"Alle kleine beetjes helpen wel degelijk in de klimaatcrisis", *Trouw*, 25 August 2021.
	"Slimme mensen gevoeliger voor mispercepties", *Economisch Statistische Berichten*, 20 April 2021.
2019	"De gedragseconomie is groot geworden", with Arthur Schram, *TPE Digitaal*, 13(1).
2017	"The Broken Window Effect", with Mataka Flynn and Rogier van der Wolk, in *Encyclopedia of Law and Economics*, Springer.
	"Explaining Variation in Cooperative Behavior: Perspectives from the Economics Literature", with Friederike Mengel, in L.-A. Giraldeau, P. Heeb and M. Kosfeld (eds.), *Investors and Exploiters in Ecology and Economics: Principles and Applications*, Strüngmann Forum Reports, vol. 21, MIT Press.
	"The Ecological and Economic Conditions of Exploitation Strategies", with M. Burton-Chellew, A. Kacelnik, M. Arbilly, M. dos Santos, K.M. Mathot, J.M. McNamara, F. Mengel and B. Vollan, in L.-A. Giraldeau, P. Heeb and M. Kosfeld (eds.), *Investors and Exploiters in Ecology and Economics: Principles and Applications*, Strüngmann Forum Reports, vol. 21, MIT Press.
2014	"Herverdeling in het laboratorium", *Economisch Statistische Berichten*, 99(4698), November 2014.
2010	"Verstandig kuddegedrag: kredietcrisis ontstaat door rationele keuze", with Jaap Jelsma (my father), *Financieel Dagblad Weekend*, 6 February 2010.
2009	"Sociale interacties en de economie van de misdaad", *Economisch Statistische Berichten*, 94(4572), November 2009.
2007	"De wortel, de stok en de ondergang van het fatsoen", with Rick van der Ploeg, *Vrij Nederland*, March 2007.
2006	"Verlicht schulden onvoorwaardelijk", *Financieel Dagblad*, 4 April 2006.

TEACHING EXPERIENCE (selected)

2022–present	**Lecturer**, Behavioral Economics, Public Economics, Research Seminar. **Coordinator:** Master Track Behavioral Economics and Game Theory.
2015–2021	**Lecturer**, Public Economics, University of Amsterdam, Master Course Economics. **Coordinator,** Master Track Public Policy.
2015–2019	**Lecturer**, Law and Behavioral Economics, University of Amsterdam, Master Course at the Law Faculty.
2015, 2016, 2017	**Tutorial leader/supervisor**. Experimental Economics, Master Course Economics.
2015, 2016, 2017	**Lecturer**, Thesis Seminar M.Sc. Behavioral Economics, University of Amsterdam.

2016	**Lecturer,** Workshop Experimental Methods, European University Institute, on invitation of Prof. Klarita Gerxhäni.
2014	**Assistant**, Game theory, University of Amsterdam, Bachelor course.
2011, 2012	**Lecturer**, Intermediate Microeconomics, Goethe University, bachelor course in German (2011) and English (2012).
2012	**Lecturer**, Egonomics, Goethe University, Ph.D. seminar course.
	Lecturer, Using game theory to model group behavior, Goethe University, Ph.D. seminar course.
2010	**Lecturer**, Some psychology and economics of crowds, Goethe University, master seminar course.
2008–2010	**Lecturer**, Introduction to game theory for social scientists, European University Institute, Political Science department, Ph.D. course.

SUPERVISION

Ph.D. supervision: Current: Cristina Figueroa-Sisniega (first supervisor, 2022–), Magdalena Wasilewska (first supervisor, 2023–), Nicolas Orlik (first supervisor), Sahar Sangi (second supervisor, 2022–), Ekaterina Siniakova (second supervisor). Former: Davide D. Pace (first supervisor, 2018–2023), Linh Vu (second supervisor, 2020–2026).

Ph.D. committees (external member): Christoph Semken (U. Pompeu Fabra, 2024), Quentin Cavalan (Paris School of Economics, 2023), Katharina Brutt (University of Amsterdam, 2023), Anna Hochleitner (University of Nottingham, 2023), Frieder Neunhoeffer (University of Amsterdam, 2023), Myrna Hennequin (University of Amsterdam, 2019), Alice Solda (Queensland University of Technology, 2019), Nina Hestermann (Toulouse School of Economics, 2018), Davide Smerdon (University of Amsterdam, 2017), Tim de Wilde (University of Amsterdam, 2017), Anita Kopányi-Peuker (University of Amsterdam, 2016).

M.Sc. supervision: University of Amsterdam: *2026:* Gaia Elrefai, Kimia Bahrololoomi, Richard Northam, Rose Johnson; *2025:* Ginny Chen, Jeffrey Chien, Longrui Deng, Katharina Fellhofer, Elisabeth Hoole, Ruihan Li, Xueya Liu, Yasmina Ongun; *2024:* Claire Anderson, Anushka Bhattacharjee, Siran Hou, Noa Pierik; *2023:* Dominic Byrne, Lingyi Li, Kacper Mojescik, Tashfia Mubtasim, Sam Schechtmann, Sam Walsh, Zhilin Zhu; *2022:* Rafaela Pinto; *2021:* Karolina Granja, Fabian Roloff; *2020:* Ronnie Bowerman, Vinska Talita Johan, Jaime Marín Corbí; *2019:* Nina van Dam, Nienke van der Drift, Louis Russell-Watts, Irene van Rooij; *2018:* Maarten Hopman, Theo Saroglou, Elena Maria Smprini; *2017:* Jessica Exton, Ivar Kolvoort, Ana Macanovic, Nikolaus Mautner Markhof, Noven Kusuma Nugraheni, Stefana Oros; *2016:* Sebastian Arechaga, Daniëlle Brouwer (LL.M.), Frans de Heij, Petra Dinescu, Alessandra Nakhleh; *2015:* Brigitte de Brabander, Vincent Horstink; *2014:* Maria Peña Madeira, Rafael van der Steen. *Goethe University Frankfurt (2010–2012):* Ana Andrijevik, Xue Bai, Claudia Lipp.

PROFESSIONAL FELLOWSHIPS/BOARDS

2023–present	Executive committee, Economic Science Association.
2019–present	Amsterdam Center for Brain and Cognition, University of Amsterdam.
2013–present	Fellow, Tinbergen Institute.

GRANTS & AWARDS (selected)

2025	ODISSEI grant (approx. €15,000) with Magdalena Wasilewska, Thomas Douenne and Oda Sund.
2024	CAS Munich LMU, visiting scholar grant (approx. €7,000).
2023	ODISSEI grant (approx. €30,000) with Thomas Douenne and Oda Sund.
2021	Voted “Lecturer of the year” in the MSc. Economics.
	ABC Talent Grant for talent Dianna Amasino, Amsterdam Brain and Cognition Center, with Dianna Amasino and Suzanne Oosterwijk, (€125,000).
2020	Research grant for “Carbon Size Matters”, Amsterdam sustainable futures initiative (€10,000).
2017	VIDI research grant, Dutch Research Council (NWO) (€800,000).
	Visitor grant, Queensland University of Technology (approx. Aus. $5,000).
2014	Snyder visiting fellow grant, University of California at Santa Barbara ($3,300).
2013	Forschungstopf research grant, Goethe University Frankfurt (€4,000).
2012	Research grant from the program Sustainable Architecture for Finance in Europe (SAFE), Goethe University Frankfurt, joint with Heiner Schumacher (approx. €50,000).
2008	Experimental Grant, Verein der Förderer und Freunde der Goethe Universität (€3,500).
2005–2009	Nuffic scholarship for the graduate program at the European University Institute (approx. €60,000).

REFEREEING SERVICE

Journals: American Economic Review, American Economic Review: Insights, American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Journal of Agricultural Economics, Behavioural Public Policy, British Journal of Psychology, British Journal of Social Psychology, Econometrica, Economic Inquiry, Economic Journal, Economic Theory, Economics Bulletin, Economics and Philosophy, Economics of Governance, European Economic Review, European Journal of Political Economy, Experimental Economics, Games, Games and Economic Behavior, International Review of Law and Economics, J. of Behavioral and Experimental Economics, J. of Behavioral and Experimental Finance, J. of Business Economics, J. of Conflict Resolution, J. of Economic Behavior and Organization, J. of Economic Literature, J. of Economic Psychology, J. of Evolutionary Economics, J. of Experimental Political Science, J. of Experimental Psychology: General, J. of Finance, J. of Institutional and Theoretical Economics, J. of Law, Economics, and Organization, J. of Political Economy Microeconomics, J. of Public Economic Theory, J. of Public Economics, J. of the Economic Science Association, J. of the European Economic Association, Judgment and Decision Making, Management Science, Nature, Nature Communications, Nature Human Behaviour, Peer Community In Registered Reports, Personality and Social Psychology Bulletin, PLoS ONE, Psychological Review, Psychological Science, Psychophysiology, Quarterly J. of Economics, RAND J. of Economics, Review of Behavioral Economics, Review of Economic Studies, Review of Economics and Statistics, Revue d’Économie Politique, Scandinavian J. of Economics, Science Advances, Theory and Decision.
Grant agencies: European Research Council, European Commission, Austrian Science Fund (FWF), Czech Science Foundation, Dutch Research Council (NWO), Israel Science Foundation, Swiss National Science Foundation, U.S. National Science Foundation.

ACADEMIC VISITS

June 2024	Visiting Scholar, Institute for Advanced Studies, LMU Munich.
March 2022	Visiting Scholar, EUI, Florence.
April – May 2019	Visiting Scholar, BRIQ, Bonn.
May 2018	Visiting scholar, Université de Sophia Antipolis, Nice
March/April 2017	Visiting Scholar, Queensland University of Technology, Brisbane
April/May 2016	Visiting Scholar, European University Institute, Florence
Nov. 2015	Participant in the 21st Ernst Strungmann Forum, Frankfurt am Main
Spring 2014	Snyder visiting fellow, University of California at Santa Barbara
Oct. 2013	Visiting Scholar, WZB Berlin
Feb. 2012	Visiting Scholar, Toulouse School of Economics
Nov. 2011	Visiting Scholar, Sciences Po, Paris
Spring 2008	Visiting Graduate Student, University of California at San Diego (supervisor: Joel Sobel)

SEMINAR/CONFERENCE PRESENTATIONS

2026	**Seminars:** UCLouvain (LIDAM), WU Vienna, Paris School of Economics, University of Bonn, Berlin Behavioral Economics Seminar. **Conferences:** Bristol BAEM conference, TIBER Symposium (Tilburg), EWBEE workshop (Barcelona, keynote).
2025	**Seminars:** CREST (Paris).
2024	**Seminars:** Innsbruck University, LMU Munich, Heidelberg University, University of Zürich, NHH Bergen (FAIR). **Conferences:** EEA/ESEM (Rotterdam).
2023	**Seminars:** Max Planck Institute Bonn, BRIQ Bonn. **Conferences:** EEA/ESEM (Barcelona).
2022	**Seminars:** Paris School of Economics, DICE Düsseldorf, Behavioral Economics Seminar Berlin, Bielefeld. **Conferences:** Belief Based Utility (Amsterdam, organizer), ESA conference (Bologna).
2021	**Seminars (all online):** University of Pittsburgh, Harvard University, Lund University, Paris School of Economics. **Conferences:** Beliefs, Memory & Narratives (LMU Munich), EconTribute: Social Image and Moral Behavior (online), Belief Based Utility Flash Talks (online, organizer).
2020	**Seminars:** Sciences Po, MiddExLab Online Seminar. **Conferences:** PsychoNeuroEconomics (online).
2019	**Seminars:** CPB (The Hague), BRIQ (mini-course). **Conferences:** Workshop beliefs about society (LMU Munich), Workshop belief-based utility (BRIQ Bonn), M-BEES (Maastricht), SPUDM (Amsterdam).
2018	**Seminars**: University of Nottingham, BRIQ (Bonn), Rijksuniversiteit Groningen, University of Alicante, Toulouse School of Economics. **Conferences**: ESA world meeting (Berlin), TIBER symposium (Tilburg University).

2017	**Seminars**: Queensland University of Technology, Ludwig-Maximilians University Münich, University of Fribourg, University of Lausanne, Authoriteit Financiële Markten. **Conferences:** Workshop status/image (WZB Berlin), Workshop belief-based utility (Carnegie Mellon University).
2016	**Seminars**: University of Zürich, Hamburg University. **Conferences:** M-BEES (Maastricht University), EEA conference (Geneva), Arne Ryde symposium on Image concerns (Lund University), SABE conference behavioral economics (Wageningen University).
2015	**Seminars**: Maastricht University. **Conferences:** Tiber 14 (Tilburg University), M-BEES (Maastricht University), Workshop on Self-deception and Self-signaling (Institute for Advanced Studies, Toulouse).
2014	**Seminars**: Cologne University, Marburg University, UCSB (Santa Barbara), UCSD Rady School of Business (San Diego), Copenhagen University, Aarhus University. **Conferences:** Tiber 13 (Tilburg University), ESA European meeting (Prague), Nordic Conference Behavioral and Experimental Economics (Aarhus)
2013	**Seminars**: Amsterdam School of Economics, LMU (Munich), Max Planck Institute Bonn. **Conferences**: HeiMaX workshop (U. Mannheim), Nordic Conference Behavioral and Experimental Economics (Stockholm School of Econ.).
2012	**Seminars**: WZB (Berlin), Vienna University, IIES (Stockholm University), Toulouse School of Economics. **Conferences**: M-BEES (Maastricht), Belief formation and elicitation (DIW Berlin), Workshop Behavioral Economics (Mainz), ESA (Cologne).
2011	**Seminars**: Amsterdam School of Economics, Heidelberg University. **Conferences**: EEA (Oslo), Tiber X (Tilburg), Consequences and determinants of social preferences (Southampton).
2010	**Seminars**: Vienna University/IAS. **Conferences**: Incentives and social interactions in the workplace (Erasmus Universiteit Rotterdam), ESA World Meeting (Copenhagen).
2009	**Seminars**: Bonn University. **Conferences**: IMEBE (Granada)
2008	Seminars: UCSD (San Diego), Paris Nanterre (Paris). Conferences: LabSi international conference (Salerno)